



THINK
SURANCE®

→ WE ARE LOOKING FOR A

HEAD OF STRATEGY/ BUSINESS DEVELOPMENT (m/f/d)



Frankfurt am Main



ASAP



Permanent & Full-time

→ WE ARE LOOKING FOR YOU

Do you have a strategic, analytical thinking and want to shape the development of a fast growing tech-startup!? Making decisions, dealing with Senior Executives, investors and exceptional people sounds good to you? Then you should apply! The Strategy Team is always at the core of what is on the CEO's agenda.

Thinksurance was founded in 2015 and is an innovative software-startup based in Frankfurt. Backed by well-known and international investors, we have all it needs to become a globally acting tech player. We know what it takes to bring you to the next level in your career. Not only professionally, but also personally.

→ NO DAY IS THE SAME. YOUR RESPONSIBILITIES WILL INCLUDE

In your role you will be working directly with the Group CEO on strategic topics. Those topics can be:

- Shaping the group strategy and leading complex strategic initiatives in various areas
- Managing our Country Managers in our internationalization strategy and helping them on building a startup in a startup
- Evaluating new expansion opportunities and help set up the operations in each country
- Leading our fundraising efforts together with the CEO and preparing board meetings and workshops with investors or the internal leadership
- Keeping an eye on the competition and analyzing potential M&A targets

You would be manager number 1 in the team, that you will grow in the next months, and be in the pole position to take even further strategic roles in an expanding Thinksurance Group.

WHAT YOU BRING

- **Several years professional experience**, ideally in a Top-Management consultancy or a comparable role
- **Analytical thinking** and fun to work on strategic topics relevant for the whole company
- You **manage complex problems independently** with strong project management skills
- Good stakeholder management and **communication abilities**
- You shouldn't be shy to **work with senior leadership** and drive projects on your own
- **Insurance or tech knowledge** is clearly a plus, but **not a must**
- German and English language skills are a must

WHAT WE OFFER

- **Modern company culture:** flat hierarchies, quick data-based decisions and the requirement to co-design the company's strategic way forward are our day-to-day life
- **Steep learning curve:** Here, you shape, not just execute. For most challenges, you will be the first one solving them within the firm. Our highest priority is your personal development. Thus, you will learn daily, simultaneously receiving as much support and feedback as you need to reach the next level
- **Distinction:** We strive for making a sustainable difference in the sector – this is your opportunity to mark your footprint
- **Attractive compensation:** free healthy drink & snack supply, sport and community events along with an attractive compensation are a self-evident part of your contract

→ ABOUT THINKSURANCE

Thinksurance is a technology company with the mission to digitize the market for commercial insurance and revolutionize product development. Not even 5 years in the market, TS is the dominant market leading technology platform for business insurances in Germany. It connects insurers, distributors from several sales channels and customers on its platform.

We leverage our proprietary technology to make the consultation process as easy as possible. All relevant market participants already partner with the platform leading to an unrivaled market coverage. Furthermore, our customers make use of other market changing tools we offer such as our Data Analytics services.

Currently Thinksurance is ramping up its team to over 100 team members and is launching its first other market to roll out in Europe as initial move of their internationalization strategy.

WE LOOK FORWARD TO YOUR APPLICATION WITH THE EARLIEST START DATE

Contact person:

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www.thinksurance.de